

OLA Network Partner Referral Programme

Terms and Conditions

By accessing, submitting or participating in this referral programme (the “**Programme**”), the person making the referral (the “**Referrer**”) confirms that they have read, understood and agreed to these terms and conditions (the “**Terms**”). “**OLA**” means Ola Electric Mobility Limited and/or its applicable subsidiaries, affiliates or authorised representatives administering the Programme, as determined by OLA from time to time.

These Terms apply to all referrals submitted through the official OLA website [https://www.olaelectric.com/network-partner](https://www olaelectric.com/network-partner), referral form or any other channel expressly authorised by OLA. In the event of any inconsistency between these Terms and any other communication relating to the Programme, OLA’s determination and the terms expressly communicated for the relevant referral will prevail, subject to applicable law.

Eligibility and referrals

1. **Who may refer.** Any individual, dealer, company, partnership, limited liability partnership or other legal entity may participate, subject to these Terms. OLA employees, officers, directors, consultants, vendors, agents, contractors may participate subject to the conflict-of-interest and other internal policies of OLA. OLA may exclude any person or category of person from participation at its sole discretion. A Referrer must be of legal age and shall not represent that they are an employee, agent, representative, authorised dealer or partner of OLA unless such representation is accurate in actual.
2. **Eligible referral.** A referral may concern a prospective individual, dealer company, group or proposed outlet (the “**Prospect**”). The Prospect must be genuinely interested and independently satisfy OLA’s prevailing appointment, commercial, operational, financial, legal and compliance criteria. A referral does not guarantee appointment, approval, onboarding or any commercial arrangement and can be accepted or rejected by OLA without assigning any reasons. Multiple referrals, outlets or locations relating to the same Prospect or group may be consolidated and treated as one referral.
3. **How to refer.** The Referrer must use OLA’s official referral form or another authorised channel and provide complete and accurate information. Before submitting a Prospect’s personal information, the Referrer must obtain the Prospect’s consent to its collection, use, verification and sharing with OLA for the Programme and related business evaluation. The Referrer must not submit information unlawfully or make any unauthorised representation on OLA’s behalf. The Programme operates only during the period communicated by OLA.
4. **Existing prospects and attribution.** A Prospect already present in OLA’s records, previously referred or under active or prior engagement with OLA before the referral is not eligible, unless OLA determines otherwise. OLA may verify email addresses, mobile numbers, entity details and other records. The earliest submission does not automatically establish entitlement; OLA may determine, amend or correct attribution based on the available evidence.

Reward and qualification

5. **₹1,00,000 reward.** An eligible Referrer may receive a gross reward of ₹1,00,000 (Indian Rupees One Lakh only) only after the referred Prospect is appointed and onboarded as an OLA Network Partner, goes live and completes 100 verified scooter deliveries within Six (06) months from the date of appointment and onboarding as an OLA Network Partner. Submission of a form, qualification, Letter of Intent, appointment, onboarding or Go-Live alone does not qualify. Only one reward may be paid for each eligible Prospect or qualifying Network Partner, irrespective of the number of Referrers or referrals, unless OLA expressly states otherwise.
6. **Eligible deliveries.** Only completed and valid deliveries recorded in OLA’s systems will count. Cancelled, returned, refunded, reversed, disputed, test, demonstration, internal, fraudulent, manipulated or otherwise irregular transactions will be excluded. The delivery-counting unit, qualifying period, treatment of multiple outlets and applicable thresholds will follow the relevant Programme communication and OLA’s records.
7. **Reward processing.** Payment is subject to OLA verification and receipt of all required KYC, PAN, bank, invoice or tax documents as applicable. OLA may withhold, defer, cancel or recover any reward where verification is incomplete, information is inaccurate, or these Terms have been breached. Applicable taxes and withholding will be dealt with in accordance with law and the Referrer will be responsible for their own tax obligations. The Prospect receives no referral benefit unless OLA expressly states otherwise.

Controls and other terms

8. **No guarantee.** A referral does not guarantee appointment, approval, territory, exclusivity, margins, returns or any other commercial outcome. OLA will assess every prospect independently under its prevailing network criteria.
9. **Prohibited conduct.** Referrers must not provide false or misleading information, impersonate another person, submit information without consent, submit duplicate or fictitious referrals, manipulate records or transactions, use unauthorized systems, make unauthorised commitments on OLA’s behalf or demand or collect money or benefits from a Prospect in connection with the Programme. OLA may reject or invalidate a referral, withhold, cancel or recover a reward and take legal or other appropriate action for fraud, misuse, misconduct or breach.
10. **Communications and privacy.** OLA may contact the Referrer and prospect by phone, email, SMS, WhatsApp or other lawful means for evaluating the Prospect, administering and verifying the Programme, processing rewards, preventing fraud and providing related updates. Personal data will be handled in accordance with the applicable laws and OLA’s Privacy Policy: <https://www.olaelectric.com/policy>.
11. **Verification and decisions.** OLA’s systems and records will be the primary source of truth. OLA may request supporting evidence, conduct verification, reject duplicates and determine eligibility, attribution, delivery completion and reward entitlement. OLA’s decision will be final and binding.
12. **Changes.** OLA may modify, suspend, restrict, discontinue or withdraw the Programme or these Terms at any time, with or without prior notice subject to applicable law. The terms published or communicated for the relevant referral will apply. OLA will not be liable for any unearned or anticipated reward or benefit.

13. **No agency or commercial assurance.** Nothing in these Terms creates a partnership, joint venture, employment, agency, franchise or other representative relationship between OLA and the Referrer. The Referrer has no authority to bind OLA or make representations on its behalf. The Programme does not guarantee territory, exclusivity, sales, margins, returns, incentives or any other commercial outcome.
14. **Governing law and contact.** These Terms are governed by Indian law. Subject to applicable law, courts at Bengaluru, Karnataka will have exclusive jurisdiction.

Please send any email to the below Email IDs for any queries in relation to Programme & Privacy policy respectively -

Programme queries: partner@olaelectric.com.

Privacy queries: dpo@olaelectric.com.